

7 Essential Life Skills

Part 5 – Collaboration Skills

Accelerating Excellence with Del Gilbert
Podcast Episode #67- Resource Guide

"If you could get all the people in the organization rowing in the same direction, you could dominate any industry, in any market, at any time."

- Patrick Lencioni

7 WAYS TO COLLABORATE WELL

1. Check Your Ego at the Door

If you are in it just for yourself, you can't be a great team player. One person can't make a team, but one person can break a team.

2. Build Trust

Trust creates an environment of psychological and emotional safety. Trust is the oil in the engine that makes everything run smoothly.

3. Be Open to Feedback

When you receive corrective feedback, consider it and, if accurate, use it as a way to improve and increase your value. Remember, we were all born on the wrong side of our eyeballs, we don't see ourselves the way others see us.

4. Appreciate Other Styles

Great teams are made up with people with different, not the same, styles. Great teams have complementary skills that maximize the strengths of each member and minimize weaknesses.

5. Handle Conflict Constructively

When there is conflict, go directly to the other person in a spirit of reconciliation seeking to understand their position. Nine times out of ten, their intentions are good. Be a bridge builder.

6. Be Positive

You can't be great and negative at the same time. Add positive energy to the team. Rally the troops. Rise to challenges. Be solution, not problem, oriented.

7. Be a Good Communicator

Most conflict comes from lack of communication or miscommunication. Communicate often and clearly. Keep others well informed. Be a great listener.

